

# Dr. Kerem Köseoğlu

PhD on Organizational Behavior, author, TEDx speaker



## Contact

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## Experience

### Soft Skills

Ahbap (Ethics) Akasya Yoga Festivali 2019 (Personality Types) Altınbaş University (Career) Askıda Eğitim (Instincts)  
Bahçeşehir University (Time Management, Motivation) Beykent University (Entrepreneurship)  
Bilkent University (Defense Mechanisms) Eczacıbaşı (Meeting, Yoga) Guy Bernfeld (Time Management)  
Haliç University (Career) İstanbul University (Decision Making) ITU (Negotiation) Logo (Meeting) YTU (Group Dynamics)  
Marmara University (Career, Time Management) Rotary Club (Digital Detox) TEDx Koç 2018 (Time Management)  
Satya (Yoga) Shamoan Camp 2018 (Improv, Yoga) Sorgun (Leadership) SPRO (Leadership)  
Yapı Kredi (Time Management) Yeni Bir Lider (Time Management)

### SAP

Abdi İbrahim (Design Patterns) Beyçelik (Modern ABAP, Design Patterns, Hana) BSH (BRF+) CMA (Fiori, Hana)  
Çözümevi (ABAP, WF) Diversey (ABAP) Eczacıbaşı (ABAP) Erbakır (Design Patterns) Kordsa (Design Patterns)  
Martur (Modern ABAP, Design Patterns, Hana, WF) Metric (Design Patterns) SAP (Design Patterns)  
SAP Press (Hana) SiftIST (ABAP) Umur (ABAP)

## Publications

### Books

SQL: The Practical Guide ( Boston, SAP Press, 2025 )  
Design Patterns in ABAP Objects ( Boston, SAP Press, 2016 )  
Ne Kadar Hayvansın ( İstanbul, Pusula, 2013 )  
Veritabanı Mantiği ( İstanbul, Pusula, 2004 )  
Bilgisayar Destekli Müzik ( İstanbul, Pusula, 2005 )  
Programcılık Mantiği ( İstanbul, Pusula, 2004 )

### Speeches

Yapı Kredi World - Time Management ( 2021 )  
TEDx Koç School - Time Management ( 2018 )

## Education

### PhD

Organizational Behavior ( English ), Yeditepe University ( 2005 - 2012 )

### Master

Management Information Systems ( German ), Marmara University ( 2002 - 2004 )

### Graduate

Business Administration ( German ), Marmara University ( 1996 - 2001 )

### Others

Raja Yoga ( RYT 200 ), Siddashram ( 2019 )  
Improv Theater, YOTA ( 2013 - 2014 )  
Presentation Techniques, Çözümevi ( 2007 )

## Soft Topics

### Career

Building an SAP career, entering the market, trending topics, insights, Q&A

### Improv Theater

Acceptance, energy management, self exposure, sensory memory, creativity, spontaneity, platform building, concentration, team work, trust, verbal wit, imagination, body language

### Meeting Management

Meeting etiquette, roles to fulfill and avoid, getting results, dealing with difficult people, keeping the meeting towards the goal, conflict management, how to win-win, role-play games

### Org. Behavior

OB basics, values, attitudes, personality, emotions, perception, decision making, motivation, groups, communication, leadership, negotiation, culture, HR practices, meeting management, organizational change, stress management, learning organizations

### Time Management

Creating spare time, picking the right tool, GTD, Eisenhower, Pomodoro, decision matrix, priorities, procrastination

<b>SAP Topics</b>	<b>ABAP for Hana</b>	Overview, Eclipse environment, new ABAP and Open SQL, CDS views, ADBC, AMDP, ATC
	<b>ABAP RAP</b>	Overview, CDS, metadata extensions, behavior handling, service definition, service publishing, Fiori elements, deployment
	<b>BRF+</b>	Overview, applications, catalogs, functions, data objects, expressions, rules, rulesets, actions, dynamic rule creation
	<b>Classical ABAP</b>	Basic BC knowledge, report development, misc. basic topics, SmartForm development, dialog programming
	<b>Clean ABAP</b>	Names, language, constants, variables, tables, strings, booleans, conditions, ifs, classes, methods, error handling, comments, formatting
	<b>Design Patterns</b>	Architectural patterns, creational patterns, structural patterns, behavioral patterns, anti-patterns
	<b>Fiori</b>	Overview, OData services, SAP UI5, Web Ide, MVC, XML views, i18n, navigation, execution, browser debugging, deployment
	<b>Functional ABAP</b>	Basic BC knowledge, debugging, enhancement methods, technical specs
	<b>Modern ABAP</b>	Performance, reliability, algorithms, new ABAP elements, code review
	<b>Object Oriented ABAP</b>	Introduction, concepts, OO principles, design principles
	<b>Workflow</b>	Overview, setting up workflow environment, workflow development, sending notifications, useful tips
<b>Other</b>	<b>Languages</b>	Turkish, English ( 115/120 Toeff ), German
	<b>Date of Birth</b>	27.12.1978
	<b>Marital</b>	Married
	<b>Hobbies</b>	Bass guitar, yoga ( RYT 200 )